

Infrared Equipment Sales  
Inspection Services  
IR Security & Surveillance Systems  
Software Support Systems  
Training Programs

May 12, 2008

Ms. Liliya Miller  
AEA  
105 Bruckner Boulevard  
Bronx, NY 10454

Monroe Infrared Technology Inc. is pleased to offer AEA and all eligible NY agencies and their contractors the following Thermal Infrared Imagers, accessories and training options for the April 1, 2008- March 31, 2009 contract season. Because of the variety of imagers we are now offering, we thought it would be better handled with a table selection and brief explanation of each imager's features, rather than the standard form submitted with the RFB. Brochures are also submitted and available on each imager for more detailed specifications and capabilities. If at any time you have questions, do not hesitate to call MITI with questions. We appreciate the opportunity to once again supply imagers and support services to the NY State Energy Programs.

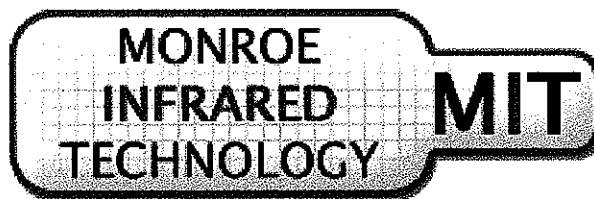
We are also able to offer all locations a 3% discount on all of the equipment prices that follow. Please deduct from list price shown.

Please ask the agencies to issue the Purchase Orders for any of the Imaging equipment and accessories listed, direct to the following address:

Monroe Infrared Technology Inc.  
PO Box 1058  
Kennebunk, Maine 04043  
Fax: 207-985-3146

We are always striving to come up with new and unique imagers, and improved training programs to fit our customer's needs. Please be assured that when we come up with these new products we will offer your NY Agencies full access to these products at reasonable prices so you can have the best performing IR program possible. Thank you for continuing to look to MITI for your IR imaging equipment and program needs. Please be sure to notice the discount given on any imager ordered. Discount is not valid on Accessories or Training Programs.

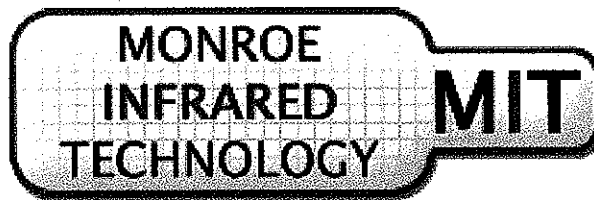
Headquarters: P.O. Box 1058 • Kennebunk, ME 04043  
1-800-221-0163 email: [bretm@monroeinfrared.com](mailto:bretm@monroeinfrared.com) <http://www.monroeinfrared.com>  
Other Locations: Utica, MI • Orlando, FL



All of the imagers in the following table meet the requirements of:

- 1- 7-14 spectrum range
- 2- Capable of recording 2-3°F temperature difference
- 3- Minimum 2-hours battery time
- 4- Battery charger or charging cord included
- 5- Carrying case included
- 6- Image download & colorization software
- 7- All Prices include Shipping to NY Agency Location

Model	FPA Size	NETD	Video out	FOV Lens	Image storage	SD card or internal	Temp. Display	Laser Pointer	1:2X Zoom	Visual Camera w/lamp	Vis/IR Fusion & PIP	Run time hrs	Weight	Price
MITI HFIR-JR	120x120	.10°C	Y	40°H	1000	Int. USB	Y	N	N	N	N	4	3.5lbs	\$5,995.00
FLUKE TiR	160x120	.10°C	N	23°H	1000	SD	Y	N	N	Y, no lamp	Y	3-4	2.6lbs	\$4,495.00
FLUKE TiR1	160x120	.07°C	N	23°H	1000	SD	Y	N	N	Y, no lamp	Y	3-4	2.6lbs	\$6,995.00
Extech i5	80x80	.10°C	N	17°H	5,000	Mini sd	Y	N	N	N	N	4	<12oz	\$2,995.00
FLIR BCam SD	120x120	.10°C	Y	25°H	1,000	SD	Y	Y	N	N	N	7	1.21lbs	\$4,995.00
FLIR B2	160x120	.10°C	Y	34°H	200	Int. USB	Y	Y	N	N	N	2	1.5lbs	\$7,450.00
FLIR B200	200x150	.08°C	Y	25°H	1,000	SD	Y	Y	Y	Y	Y	4	1.94lbs	\$9,995.00
FLIR B250	200x150	.07°C	Y	25°H	1,000	SD	Y	Y	Y	Y	Y	4	1.94lbs	\$12,950.00
FLIR BX320B	320x240	.08°C	Y	45°H	80	Int. USB	Y	Y	Y	N	N	2	1.76lbs	\$11,950.00
FLIR B360	320x240	.06°C	Y	25°H	1000	SD	Y	Y	Y	Y	Y	4	1.94lbs	\$15,950.00
FLIR B400	320x240	.05°C	Y	25°H	1,000	SD	Y	Y	Y	Y	Y	4	1.94lbs	\$19,950.00



**Accessories for Imagers**

Model	Battery Options	Holster	Optional Software	Extended Warranty
MITI HFIR-JR	4-5 hour \$295.00	N	IR/daq \$495.00	1 Year- \$1,500.00
MITI HFIR-HR	3-4 hour \$295.00	N	IR/daq \$495.00	1 Year- \$2,400.00
FLUKE	None-internal	N	N	2 year included
Extech i5	None-internal	Y	N	NA
FLIR BCam SD	7 hour \$150.00	Y \$175.00	Image Builder \$2,500.00	1 Year- \$395.00
FLIR B2	2 hour \$150.00	Y \$175.00	Image Builder \$2,500.00	1 Year- \$1,000.00
FLIR B200	4 hour \$150.00	Y \$175.00	Image Builder \$2,500.00	NA
FLIR BX320	2 hour \$150.00	N	Image Builder \$2,500.00	1 Year- \$2,000.00
FLIR B360	4 hour \$150.00	N	Image Builder \$2,500.00	1 Year- \$2,000.00
FLIR B20HS	2 hour \$200.00	N	Image Builder \$2,500.00	1 Year- \$2,000.00

**Training Options**

MITI offers on site training on any thermal imaging system purchased.  
There are also other training programs held at the locations listed below.

Model	On Site 2-Day Provided by MITI	Off Site Factory	Other Training Options
MITI HFIR	\$4,995.00 (includes travel to NY)	2-day- \$495.00 pp Lawrenceville, GA	4-day Snell Level 1- \$1,695.00 pp (various locations in USA)
FLIR B Series	\$4,995.00 (includes travel to NY)	4.5-day Level 1- \$1,750.00 pp Billerica, MA	4-day Level 1 on site – FLIR- \$14,500 (includes travel to NY Locations)

-End of AEA Bid Response from Monroe Infrared Technology Inc-

*Bob Monroe* 5/12/08